

MINUTES OF THE MEETING  
OF THE BOARD OF THE  
SPORTS & EXHIBITION AUTHORITY OF PITTSBURGH  
AND ALLEGHENY COUNTY  
HELD THURSDAY, FEBRUARY 8, 2024  
IN THE DAVID L. LAWRENCE CONVENTION CENTER, EXECUTIVE BOARD ROOM,  
FIRST FLOOR  
PITTSBURGH, PENNSYLVANIA  
COMMENCING AT 10:32 A.M. E.S.T.

A meeting of the Board of Directors of the Sports & Exhibition Authority of Pittsburgh and Allegheny County (the "Authority") was held upon proper notice in the David L. Lawrence Convention Center ("DLCC") Executive Board Room, First Floor, in Pittsburgh, PA 15222, on Thursday, February 8, 2024, commencing at 10:32 A.M. E.S.T.

Members of the Authority

Present: Sen. Wayne Fontana, Chairman  
Mike Dunleavy, Vice-Chairman  
Councilman Anthony Coghill, Treasurer  
Sala Udin, Secretary (Via Zoom)  
Mulu Birru, Member  
Michael Quatrini, Member

Also Present: Aaron Waller, Bridget Pascal, Doug Straley, Rodney Pratt, Jeff Garstka, Theresa King, Alicia Matos, Sandhya Giri, John Mingle and Paul McDonald Jr. of the Authority; Morgan Hanson, Solicitor; Tom Ryser, TPR, LLC; Tim Muldoon, Ryan Buries, Spencer Girman, Lucas Kistler, Carrie Yauch, and Sean Holsing, of SMG; George Meehan, LEVY; Matthew Wilson, Pittsburgh Steelers; Jackie Riggleman, Pittsburgh Pirates; Mark Belko, Pittsburgh Post-Gazette; Brennan McCall and Bob Mayo, WTAE-TV.

Senator Wayne Fontana called the meeting to order with the Pledge of Allegiance. Mr. Morgan Hanson followed with a roll call of the board members. Mr. Hanson advised that a quorum was present.

Before moving to public participation, Mr. Hanson stated the Authority board met in an executive session on January 11, 2024, to be briefed on two items. The first if there is any pending

litigation against the Authority and secondly, the overall strategic aims moving forward. In compliance with state law, no business was discussed, no resolutions were approved, and no matters were deliberated on.

Moving to public participation, Senator Fontana asked if any members of the audience wanted to address the board. Seeing no request from the public to address the board, Senator Fontana continued to the next item on the agenda, approval of the minutes from the meeting of December 14, 2023. A motion was made, seconded, and unanimously approved.

Senator Fontana continued to the next item on the agenda, election of officers. Mr. Michael Quatrini nominated the following slate of officers: Senator Fontana for Chairman, Mr. Michael Dunleavy for Vice Chairman, Mr. Sala Udin for Secretary, Councilman Anthony Coghill for Treasurer, Mr. Aaron Waller for Assistant Secretary, Ms. Bridget Pascal for Assistant Treasurer, and Mr. Hanson for Second Assistant Secretary. Senator Fontana called for a motion for the election of the persons nominated to the offices. A motion was made, seconded and unanimously approved.

Senator Fontana continued to the next item on the agenda, authorization to enter into a three-year agreement with Allen & Shariff Corporation (“A&S”), in a not-to-exceed amount of \$240,000, including reimbursable expenses, to be billed on an hourly basis, to provide mechanical, electrical, and plumbing engineering services as needed for various projects.

Mr. Lucas Kistler stated in 2012, 2015, 2018, and 2021, the Authority put in place contracts for architectural services, structural engineering services, and mechanical, electrical, and plumbing (“MEP”) engineering services. These contracts are put in place, and stay open, for a three-year term to provide for an efficient means of undertaking smaller projects at the building. Under the contracts, a consultant is given a scope of work, the consultant then provides

a not-to-exceed fee proposal based on their fixed hourly rates and then the Authority/SMG determines whether or not to move forward. These contracts are “non-exclusive” in that the Authority is not obligated to use them and always has the option of procuring services through a different contract with a different engineer. The term of the existing contracts are expiring in March, and it is recommended that a new set of contracts be put in place for structural engineering services and MEP engineering services.

A request for proposals (“RFP”) was developed for the two different disciplines. The RFP was issued on December 15, 2023, and was advertised in the Pittsburgh Post-Gazette, New Pittsburgh Courier, Pittsburgh Builders Exchange, the Authority’s website, the African American Chamber of Commerce, First Source Center, and Riverside Innovation Center. The notice was sent to 101 contractors, including nine MBE and nine WBE contractors. A non-mandatory pre-proposal meeting was held on January 9, 2024, in which 11 firms attended. These firms could propose on one or both of the areas of expertise listed. A review committee of Alicia Matos, Doug Straley, Ryan Buries, Lucas Kistler, and Spencer Girman reviewed the proposals.

Mr. Kistler further stated there were six proposals for the open-ended MEP engineering services and these were received on January 19, 2024, and Interviews were held with three firms (McKim and Creed, A&S, and Cosmos Technologies). Short-listed firms were allowed to update their proposals based on information learned during the interview process. The committee unanimously recommends proceeding with A&S based on competitive hourly rates, qualifications of personnel assigned to the project, current experience with DLCC and MEP-focused projects in the Pittsburgh area, technical knowledge regarding the type of projects outlined in the RFP, knowledge of LEED and sustainable practices, and the MBE/WBE participation plan. There is 100% MBE participation with this project.

Senator Fontana asked if there were any questions from the board. Hearing none, he asked for a motion to approve. On a motion duly made and seconded, and unanimously carried, the following resolution was approved:

**RESOLUTION NO. 5973**

RESOLVED by the Sports & Exhibition Authority of Pittsburgh and Allegheny County that its Executive Director and other proper officers are authorized to enter into a three-year agreement with Allen & Shariff Corporation, in a not-to-exceed amount of \$240,000, including reimbursable expenses, to be billed on an hourly basis, to provide mechanical, electrical, and plumbing engineering services as needed for various projects; and further that the proper officers and agents of the Authority are authorized and directed to take action and execute such documents as are related and proper to effectuate the terms of this Resolution.

Senator Fontana continued to the next item on the agenda, authorization to enter into a three-year agreement with Wiss, Janney, Elstner Associates, Inc. (“WJE”), in a not-to-exceed amount of \$360,000, including reimbursable expenses, to be billed on an hourly basis, to provide structural engineering services as needed for various projects.

Mr. Kistler stated in 2012, 2015, 2018 and 2021, the Authority put in place contracts for architectural services, structural engineering services, and mechanical, electrical, and plumbing engineering services. These contracts are put in place, and stay open for a three-year term to provide for an efficient means of undertaking smaller projects at the building. Under the contracts, a consultant is given a scope of work, the consultant then provides a not-to-exceed fee proposal based on their fixed hourly rates and then the Authority/SMG determines whether or not to move forward. These contracts are “non-exclusive” and the Authority is not obligated to use them and always has the option of procuring services through a different contract with a different engineer.

The term of the existing contracts are expiring in March, and it is recommended that a new set of contracts be put in place for structural engineering services and MEP engineering services.

A request for proposals (“RFP”) was developed for the two different disciplines. The RFP was issued on December 15, 2023, and was advertised in the Pittsburgh Post-Gazette, New Pittsburgh Courier, Pittsburgh Builders Exchange, the Authority’s website, the African American Chamber of Commerce, First Source Center, and Riverside Innovation Center. The notice was sent to 101 contractors, including nine MBE and nine WBE contractors. A non-mandatory pre-proposal meeting was held on January 9, 2024, in which 11 firms attended. Firms could propose on one or two of the areas of expertise listed. A review committee of Alicia Matos, Doug Straley, Ryan Buries, Lucas Kistler, and Spencer Girman reviewed the proposals.

Mr. Kistler further stated four proposals for the open-ended structural engineering services were received on January 19, 2024. The committee unanimously recommends proceeding with WJE based on structural knowledge of the DLCC, Qualifications of personnel assigned to this project, technical knowledge regarding the type of projects outlined in the RFP, competitive hourly rates, knowledge of LEED and sustainable practices, and MBE/WBE plan, and the MBE/WBE participation plan will be determined upon project needs.

Senator Fontana asked if there were any other questions from the board. Hearing none, he asked for a motion to approve. On a motion duly made, seconded, and unanimously carried, the following resolution was approved:

#### **RESOLUTION NO. 5974**

**RESOLVED** by the Sports & Exhibition Authority of Pittsburgh and Allegheny County that its Executive Director and other proper officers are authorized to enter into a three-year agreement with Wiss, Janney, Elstner Associates, Inc., in a not-to-exceed amount of \$360,000, including reimbursable expenses, to

be billed on an hourly basis, to provide structural engineering services as needed for various projects; and further that the proper officers and agents of the Authority are authorized and directed to take action and execute such documents as are related and proper to effectuate the terms of this Resolution.

Senator Fontana continued to the next item on the agenda, authorization to reimburse PSSI Stadium Corporation in an amount not to exceed \$316,800 for the 2024 structural steel painting project and related inspection services.

Mr. Doug Straley stated per the terms of the lease between the Authority and PSSI Stadium Corporation (“PSSI”), the Authority is required to pay for certain capital repairs to Acrisure Stadium (“Acrisure”). Section 10.3.1 of the lease defines eligible repairs to include “painting of, or application of protective coatings to, substantial areas of the stadium” provided that such lasts at least 5 years. These areas meet this criterion and prior painting was done in 2013 through 2016.

This authorization is for Phase III of the project. During this phase, Avalotis will paint the structural steel of the South East Ramp and 12 smoking balconies uncoated steel at a cost of \$278,010. An inspection firm will be employed to provide quality assurance observation services, such as ensuring that the painting contractor meets specification requirements. This work will be performed by KTA-Tator, Inc. at a cost of not-to-exceed \$38,790 based on hourly rates and unit pricing.

Mr. Straley further stated these issues have also been documented in the Structural Facility Assessment report and the Facility Condition Assessment report, conducted on behalf of the Authority. PSSI also received unit pricing for surface coating repairs based on potential repairs that may arise during the course of the painting project. Should these repairs be needed, they will be submitted in a future change order with appropriate backup documentation. The unit price

provided for this repair work was \$4.50 per square foot, and there is no MBE/WBE participation with this project.

Senator Fontana asked if there were any other questions from the board. Hearing none, he asked for a motion to approve. On a motion duly made, seconded, and unanimously carried, the following resolution was approved:

**RESOLUTION NO. 5975**

RESOLVED by the Board of the Sports & Exhibition Authority of Pittsburgh and Allegheny County that its Executive Director and other proper officers are authorized to reimburse PSSI Stadium Corporation in an amount not to exceed \$316,800 for the 2024 structural steel painting project and related inspection services; and further that the proper officers and agents of the Authority are authorized to take all action and execute such documents as are necessary and proper to effectuate the terms of this Resolution.

Senator Fontana continued to the next item on the agenda, authorization to reimburse PSSI Stadium Corporation in an amount not to exceed \$699,475 for replacement of press acoustical wallcovering and lobby, media compound and suite carpeting replacement.

Mr. Straley stated per the terms of the lease agreement between the Authority and PSSI the Authority is required to pay for certain capital repairs to Acrisure Stadium. On December 28, 2023, PSSI notified the Authority of a project to replace the carpeting in all of the suites, replacing the carpeting in the lobby and media compound, and replacement of the acoustical wall covering in the press area. The carpet was last replaced in 2009, and the press acoustical wall covering is original to the building.

PSSI is also asking for reimbursement for Integrity Design for the RFP development, bid process and project management in an amount not to exceed \$30,000. PSSI obtained three bids for

the carpet replacement including Wright Contract Interiors (“WCI”), Dan Taylor Interiors (“DTI”), and Spectra Flooring with WCI providing the lowest qualifying bid.

Mr. Straley further stated Authority staff recommends the board authorize the reimbursements totaling a not-to-exceed amount of \$699,475. There is 2% MBE participation with DMV Hotshots LLC for providing freight services and 3.5% WBE participation with Sally Merar Interior Resources as commercial flooring supplier.

Senator Fontana asked if there were any questions.

Councilman Coghill asked if DTI’s bid was double of WCI’s bid.

Mr. Straley confirmed that is correct.

Senator Fontana asked if there were any other questions from the board. Hearing none, he asked for a motion to approve. On a motion duly made, seconded, and unanimously carried, the following resolution was approved:

**RESOLUTION NO. 5976**

RESOLVED by the Sports & Exhibition Authority of Pittsburgh and Allegheny County that its Executive Director and other proper officers are authorized to reimburse PSSI Stadium in an amount not-to-exceed \$669,475 for replacement of press acoustical wallcovering and lobby, media compound and suite carpeting replacement; and further that the proper officers and agents of the Authority are authorized to take all action and execute such documents as are necessary and proper to effectuate the terms of this Resolution.

Senator Fontana continued to the next item on the agenda, authorization to enter into agreements with the National Football League, the Pittsburgh Steelers Organization, VisitPittsburgh, Allegheny County, the City of Pittsburgh, and any other organization or municipal agency to support, effect, or cause to occur an NFL Draft in Pittsburgh, PA in the year 2026 or 2027.



Mr. Rodney Pratt stated the Pittsburgh Steelers along with the City of Pittsburgh, Allegheny County, VisitPittsburgh (“VP”), and other local agencies and municipalities, are engaged in negotiations with the National Football League (“NFL”) to host the NFL Draft in Pittsburgh, either in 2026 or 2027. To facilitate securing and hosting the NFL Draft in Pittsburgh, certain documents will need to be executed on behalf of the Sports & Exhibition Authority of Pittsburgh and Allegheny County. This agenda item is to provide authority to the Executive Director of the Authority and other Authority officers to negotiate and execute documents in furtherance of obtaining the NFL Draft for Pittsburgh in either 2026 or 2027.

Senator Fontana asked if there were any questions.

Senator Fontana asked if the Authority board is taking the same action as the Stadium Authority Board for the NFL Draft.

Mr. Aaron Waller confirmed that is correct.

Mr. Mulu Birru asked what the cost is of hosting the NFL Draft.

Mr. Pratt stated currently, there isn’t a specific cost to the SEA associated with the NFL Draft. There will be a local organizing committee to determine the overall event cost.

Mr. Quatrini asked who is leading the negotiations.

Mr. Pratt stated the Steelers in conjunction with VP.

Senator Fontana asked if there were any other questions from the board. Hearing none, he asked for a motion to approve. On a motion duly made, seconded, and unanimously carried, the following resolution was approved:

**RESOLUTION NO. 5977**

RESOLVED by the Board of the Sports & Exhibition Authority of Pittsburgh and Allegheny County that its Executive Director or other proper officers are authorized to enter into agreements with the National Football League, the Pittsburgh

Steelers Organization, VisitPittsburgh, the City of Pittsburgh, Allegheny County and any other organization or municipal agency to support, effect, or cause to occur an NFL Draft in Pittsburgh, PA in the year 2026 or 2027, and further that the proper officers and agents of the Authority are authorized to take all action and execute such documents as are necessary and proper to effectuate the terms of this Resolution.

Senator Fontana continued to the next item on the agenda, authorization to approve a Restroom Alteration project at Acrisure Stadium paid entirely by the PSSI Stadium Corporation.

Mr. Straley stated in January 2023, the Authority was notified by the Steelers they were seeking to undertake an alteration project at the stadium, to be paid for 100% by the team. This work included replacing existing men's trough urinals with regular urinals in two men's restrooms located on the upper east side of Acrisure, applying a new floor coating in four men's restrooms on the upper east and upper west sides of Acrisure, and applying new floor coating in eight women's restrooms on the upper east, upper west, and upper north sides of Acrisure. A total of 95 regular urinals will be installed replacing the urinal troughs in the two men's restrooms. The estimated cost was \$1,400,000.

Per the lease between the Authority and PSSI, an alteration is a project that is not a capital repair or capital improvement and thereby, is paid for 100% by the team. In accordance with Section 10.9 of the lease, if a project meets certain criteria, such as costing over \$500,000 as adjusted by CPI or affecting the stadium's exterior or its structural components, the team must receive written approval from the Authority for the project, and this project meets that criterion.

Mr. Straley further stated on January 31, 2024, PSSI notified the Authority they were seeking approval to undertake the Phase II of the restroom project. This work includes replacing existing men's trough urinals with regular urinals in two men's restrooms located on the upper north side of Acrisure and two men's restrooms in the upper west and upper east side of Acrisure,

and apply new floor coating in these four men's restrooms. A total of 97 regular urinals will be installed replacing the urinal troughs in the two men's restrooms. The estimated cost of this project is \$800,000. This will complete removal of all troughs in Acrisure.

The team intends for the alteration project to be completed by late spring or early summer 2024. The cost of the alteration project will be paid, entirely, by the PSSI. When complete the alteration will become part of the premises owned by the Authority and leased to the Steelers. Approval of the alteration would be on the condition that the Steelers shall be solely responsible for all maintenance, repair, and improvement costs of the alteration for the duration of the lease. The alteration project is being performed by SSM Industries, Avalotis, and Mascaro Construction Company ("Mascaro").

Senator Fontana asked if there were any other questions from the board. Hearing none, he asked for a motion to approve. On a motion duly made, seconded, and unanimously carried, the following resolution was approved:

**RESOLUTION NO. 5978**

RESOLVED by the Sports & Exhibition Authority of Pittsburgh and Allegheny County that its Executive Director and other proper officers are hereby authorized to approve a Restroom Alteration project at Acrisure Stadium paid entirely by the PSSI Stadium Corporation; and further that the proper officers and agents of the Authority are authorized to take all action and execute such documents as are necessary and proper to effectuate the terms of the Resolution.

Senator Fontana continued to the next item on the agenda, authorization to approve an Alteration for renovations to clubhouse areas and reimbursement to Pittsburgh Associates in an amount not-to-exceed \$130,691 for replacement of carpeting, tile, and painting.

Mr. Straley stated the Pirates are creating dedicated locker rooms for female staff, including changing areas and restroom/shower facilities. To accomplish this in the home clubhouse area, they are reconfiguring the space across from the main clubhouse entrance to create separate entrances for the women's locker room, regeneration room and mental skills, sleeping, therapy room. In the visitor clubhouse area, they plan to use the small locker room area adjacent to the visitor clubhouse that was originally intended for gameday staff. To turn this space into a dedicated women's locker room, they will add restroom facilities, which currently do not exist.

In addition, they are reconfiguring the men's locker rooms and office spaces within the home clubhouse area. Currently all coaches are required to work at their lockers as there is not sufficient office space within the clubhouse area. In addition, trainers and strength staff have a small office with an attached changing area but no restroom/shower facilities, which is both too small to accommodate the full staff and unsuitable for female staff. By redesigning the men's coaches and staff locker rooms, the Pirates will be able to condense the overall footprint utilized for men's locker room spaces and repurpose this space into dedicated office and/or collaboration space which can be utilized by male and female staff and players.

Mr. Straley further stated this will also allow us to return the female umpire locker room to its intended use. The Pirates will assume the cost of design, demolition, structural, mechanical, electrical, plumbing, furniture, fixtures, and equipment and are requesting reimbursement from the Authority for painting and flooring. The total cost of the project is approximately \$2.25 million with a guaranteed maximum price contract with Mascaro. An alteration is a project paid by the Pirates but then becomes part of the facility owned by the Authority. Of the roughly \$2.25M budget for this project, the Pirates are asking for \$130,691 from the capital reserve fund for carpeting, tile and painting.

The Pirates are asking the Authority to pay for the painting in the amount of \$25,950 by Avalotis, carpeting in the amount of \$47,000 by Wright Flooring, and tile in the amount of \$57,741 by Mascaro. The following warranties are tile for 25 years by Datile, A limited lifetime carpet warranty by Tarkett, a five-year warranty for wall base by Tarkett, and a one-year warranty for painting by Avalotis. The schedule is to complete this work prior to Opening Day in April 2024. There is 1.2% MBE Participation with Boyd Roll Off services and Reed Building Supply and 12.5% WBE participation with McElwain Solutions, Franco and Braden McSweeney, Inc.

Senator Fontana asked if there were any questions.

Councilman Coghill asked if the Pirates are taking on the \$2.25 million.

Mr. Straley stated out of the \$2.25 million, the Authority is only paying \$130,691.

Mr. Quatrini asked for some clarification regarding the amount of \$2.25 million as there was another amount for \$2.1 million and wanted to know what resolution was being voted on.

Mr. Straley stated the Pirates are requesting \$2.25 million, and the GMP from Mascaro is \$2.1 million and Mr. Straley estimates there are some soft cost differences between the \$2.25 million and \$2.1 million.

Senator Fontana asked if there were any other questions from the board. Hearing none, he asked for a motion to approve. On a motion duly made, seconded, and unanimously carried, the following resolution was approved:

**RESOLUTION NO. 5979**

RESOLVED by the Board of the Sports and Exhibition Authority of the City of Pittsburgh that its Executive Director and other proper officers are authorized to approve an Alteration for renovations to clubhouse areas and reimbursement to Pittsburgh Associates in an amount not-to-exceed \$130,691 for replacement of carpeting, tile and painting; and further that the proper officers and agents of the Authority are authorized and directed to take all

action and execute such documents as are related and proper to effectuate the terms of this Resolution.

Senator Fontana continued to the next item on the agenda, authorization to reimburse Pittsburgh Associates in an amount not-to-exceed \$321,624 for replacement of carpeting and painting in the Pittsburgh Baseball Club Area.

Mr. Straley stated per the terms of the lease agreement between the Authority and Pittsburgh Associates, the Authority is required to pay for certain capital repairs to PNC Park. The Pittsburgh Pirates plan to update the club level this off season by replacing the carpet, painting the walls, replacing the ceiling, replacing/refinishing furniture, updating the patios, and updating the bar backs. The Pirates will also be reorganizing the artwork throughout the club level. As a way of telling the Pittsburgh Pirates history, the Pirates will be updating the artwork layout with a combination of current art and art that has been in the archives.

For this project, the Pirates are requesting the Authority to reimburse for the carpet, painting, and ceiling work. The Pirates will cover the costs of the furniture, patios, bar backs and artwork display. Out of an estimated \$1M project, the Pirates are requesting reimbursement for \$371,104. Shaw Carpet is providing a limited lifetime warranty on the carpet. The Authority's evaluation of the reimbursable costs would lower the reimbursement to 321,624. The schedule would be complete by Opening Day in April 2024. There is a 5% MBE participation with Reed Building Supply.

Senator Fontana asked if there were any other questions from the board. Hearing none, he asked for a motion to approve. On a motion duly made, seconded, and unanimously carried, the following resolution was approved:

**RESOLUTION NO. 5980**

RESOLVED by the Board of the Sports and Exhibition Authority of the City of Pittsburgh that its Executive Director and other proper officers are authorized to reimburse Pittsburgh Associates in an amount not-to-exceed \$321,624 for replacement of carpeting and painting in the Pittsburgh Baseball Club Area; and further that the proper officers and agents of the Authority are authorized and directed to take all action and execute such documents as are related and proper to effectuate the terms of this Resolution.

Senator Fontana continued to the next item on the agenda, authorization to issue a purchase order to Workscape, Inc in an amount not to exceed \$4,634.22 for 16 board room chairs for the Sports & Exhibition Authority Large Conference Room.

Ms. Alicia Matos stated the Authority office currently has two conference rooms for in person and hybrid meetings. The large conference room is used the most, and the chairs have reached the end of their useful life. The chairs were donated to the Authority over 10 years ago after use by a local Pittsburgh company. The current chairs are having mechanical and cosmetic problems. The Authority solicited quotes from three companies Mahla, HiTouch, and Workscape, with Workscape being the lowest cost and is a certified WBE. The new chairs will match the existing Authority office materials and carry a six-year limited manufacturer's warranty against defects. The cost for these chairs is a not to exceed amount of \$4,634.22. There is a 100% WBE associated with this project.

Senator Fontana asked if there were any other questions from the board. Hearing none, he asked for a motion to approve. On a motion duly made, seconded, and unanimously carried, the following resolution was approved:

**RESOLUTION NO. 5981**

RESOLVED by the Board of the Sports & Exhibition Authority of Pittsburgh and Allegheny County that its Executive Director and other proper officers are authorized to issue a purchase order to Workscape, Inc in an amount not to exceed \$4,634.22 for sixteen board room chairs for Sports & Exhibition Authority large conference room; and further that the proper officers and agents of the Authority are authorized and directed to take all action and execute such documents as are related and proper to effectuate the terms of this Resolution.

Before moving onto the next agenda item, Mr. Quatrini had a follow-up question on agenda item G; authorization to approve an Alteration for renovations to clubhouse areas and reimbursement to Pittsburgh Associates in an amount not-to-exceed \$130,691 for replacement of carpeting, tile, and painting.

Mr. Quatrini asked whether there are female facilities at Acrisure, PPG Paints Arena (“PPG”), and the DLCC. He asked whether the Board should push other teams to match the accommodations the Pirates are instituting.

Mr. Straley stated he would get back to the board with information regarding Acrisure and PPG.

Mr. Tim Muldoon stated there are some back of the house green rooms used for females.

Mr. Waller stated Acrisure should have made changes approximately 10 years ago to accommodate female officials at the direction of the NFL.

Mr. Quatrini asked if Mr. Straley and Mr. Muldoon could report back with their findings; specifically, do they exist and are they sufficient.

Senator Fontana continued to the next item on the agenda, rescinding Resolution #5849 to enter into a SEF Program grant in the amount of \$47,500 to the Carnegie Science Center (“CSC”) for an E-Sports tournament.



Ms. Theresa King stated at the September 2022 Authority Board meeting, Resolution #5849 was approved to enter into a SEF Program grant in the amount of \$47,500 to the CSC for an E-Sports tournament event to be held at the CSC during a weekend in Fall 2023. This new event planned to include open tournaments, pro-am tournaments, high school and college tournaments, and game developer panels, in collaboration with the Pittsburgh Knights (a local professional Esports team) and Mega Cat Studios (a local company that creates games). In January 2024, the Authority was officially informed by the CSC that they would like to rescind their prior SEF grant to allow for additional planning efforts. The CSC was advised to reapply once their plans are finalized.

Senator Fontana asked if there were any questions.

Senator Fontana asked if the board is taking back the \$47,500.

Ms. King confirmed that is correct.

Mr. Hanson stated the money was never spent or transferred; the money can now be used for other grants going forward.

Mr. Quatrini asked if the event is going to continue, and if the CSC just needs more time.

Ms. King confirmed that is correct.

Senator Fontana asked if there were any other questions from the board. Hearing none, he asked for a motion to approve. On a motion duly made, seconded, and unanimously carried, the following resolution was approved:

**RESOLUTION NO. 5982**

RESOLVED by the Board of the Sports & Exhibition Authority of Pittsburgh and Allegheny County to rescind Resolution #5849 of September 8, 2022, to enter into a SEF Program grant in the amount \$47,500 to the Carnegie Science Center for an E-Sports tournament, is hereby rescinded; and further

that the proper officers and agents of the Authority are authorized to take all action and execute such documents as are necessary and proper to effectuate the terms of this Resolution.

The next item was public participation, and Senator Fontana asked if anyone in the audience desired to address the board. Seeing none, Senator Fontana asked Mr. Muldoon about the board update for February 2024.

Mr. Tim Muldoon stated a new report was added detailing new events and repeat customers to the DLCC. There were all time highs in revenue in the meeting market, public show, stand alone, sports and gaming. He noted that the numbers are down compared to 2018 or 2019 but participants are trending up since 2020. He stated DLCC's target is to obtain a 60% occupancy rate for the Center.

Senator Fontana stated going forward the board would like to know the number of new events and how many utilize the rooftop. He indicated any opportunity to be transparent is good.

Mr. Muldoon stated in 2023 there were 31 events on the rooftop.

Councilman Coghill asked if the food and beverage ("F&B") is the highest economic driver at the DLCC.

Mr. Muldoon confirmed that is correct. F&B represents 50% of the revenue.

Councilman Coghill asked how much revenue the rooftop generated.

Mr. Muldoon stated over \$600,000 in gross revenues.

Councilman Coghill asked if the DLCC has the same vendor as the stadiums.

Mr. Muldoon indicated it was not the same vendor as the stadiums. The DLCC's catering vendor is Levy.

Mr. Quatrini asked if there is a system to reach out to businesses that have not come to the DLCC in quite some time.

Mr. Muldoon stated there is a system in place to reach out to these vendors including information with the DLCC and VP.

Mr. Quatrini asked if there are any additional communication to engage with the restaurants to open during events at the DLCC.

Mr. Muldoon stated there have been meetings with the restaurant owners and the SEA, VP, and the DLCC are working on solutions including outreach.

Mr. Quatrini indicated having a breakout of when most conventions occur would be helpful.

Senator Fontana suggested that even an email blast would be beneficial.

Senator Fontana asked what the significance of the breakout for new versus repeat business meant in context.

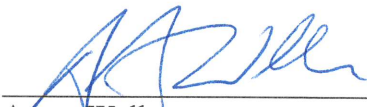
Mr. Muldoon noted that some of the business is cyclical, and in the numbers but there could be some context that needs to be described.

Senator Fontana indicated that information would be beneficial to better understand the analysis that Mr. Muldoon provided.

Mr. Quatrini asked about activities around the U.S. Open.

Mr. Muldoon indicated that they would be pursuing that opportunity.

Senator Fontana asked if there were any comments from the board. There being no additional comments or business, Senator Fontana asked for a motion to adjourn. Upon a motion duly made, seconded, and unanimously carried, the meeting was adjourned at 11:32 A.M.

  
\_\_\_\_\_  
Aaron Waller  
Assistant Secretary

